

Main-Care Energy, Inc.

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Natural Gas

**“Fixed Price”
 Budget Programs**

How we plan a “Fixed Price” Budget Program just for YOU

1 With your permission, we will obtain your complete natural gas consumption history from the Niagara Mohawk WEB site. There is no need for you to send us copies of your monthly bills. We do all the work for you, needing only your account number. We'll provide you with a copy of that report.

ENERGY HISTORY REPORT					
James Stanley 1 Main Street Anytown, NY 12180					
End Date	Bill Code	Day Use	Billed Therms	Bill Detail Amt	
990114	Actual	65	318	\$212.43	
981110	Actual	57	75	\$83.00	
980914	Actual	61	42	\$60.04	
980715	Actual	43	32	\$44.60	
980602	Actual	61	78	\$92.20	
980402	Actual	58	237	\$172.87	
980203	Actual	62	350	\$234.10	
		407	1132	\$899.24	

Month	Days	Budget Therms
Sept	30	30.0
Oct	31	45.0
Nov	30	127.2
Dec	31	190.8
Jan	31	210.0
Feb	28	140.0
Mar	31	142.2
Apr	30	94.8
May	31	42.9
Jun	30	35.1
Jul	31	21.0
Aug	31	21.0
Budget Therms		1100

2 Next, we take the energy history and do 2 things:

A. We convert any “bi-monthly” readings to monthly projections.

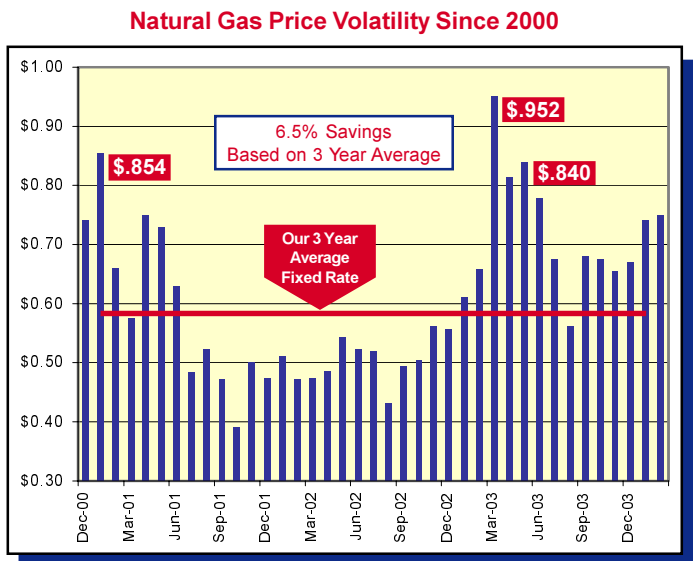
B. We adjust past usage to average weather conditions.

We'll clearly show you your projected energy usage for the next year.

3 Please Note: Homeowners in Main-Care Energy's equipment servicing area (Albany, NY and immediate surrounding areas) will now have the added convenience of Main-Care Energy's “Silver Card” equipment maintenance program for their heating and hot water equipment automatically included in their gas supply agreement. Please contact us for complete details on this exceptional 24 hour a day coverage.

4 How do we establish annual costs? First, drawing upon our 70 year experience in buying energy, we purchase in advance when market conditions are favorable. That makes your costs of energy predictable and not subject to huge market driven fluctuations.

Second, we predict your energy needs for the entire year (based upon your history - adjusted for average weather) and provide you with 12 uniform payments that won't be impacted by any rising costs of natural gas.



We'll clearly show you all costs

Your annual budget therms are _____

Your annual costs are \$ _____

Your monthly budget payments are \$ _____

Please note applicable taxes must be added

You'll also have access to our “customer hotline” - a toll free number that you can call 24 hours a day - 365 days a year to get the personal attention that you deserve. At Main-Care we believe in “Service That Never Sleeps”.

5



What happens if you use more or less gas than your annual budget?

We can't control the weather, but we can predict the cost. If you use more or less gas than your budget, we'll show you the cost or credit in advance - no mystery, no surprises.

Common Questions & Answers

What other costs can I expect?

Niagara Mohawk will continue to bill you for the "shipping" of the gas you purchase. A sample of their current billing method is shown below. The best analogy we've seen so far is to think of the utility bill as a UPS, or FedEx bill for a product you have ordered by phone.

Your GAS TRANSPORTATION BILL will look similar to.....



Account Number	James Stanley	
99999-99999	1 Main Street	Next reading/estimate
80	Anytown, NY 12188	Tues, April 25, 2000
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Gas Service	This meter reading, Aug 15 (Actual)	4339
	Last meter reading, Jul 15 (Actual)	4224
	Amount of gas used CCF	115
	Conversion to therms @ 1.02308 each CCF	118
	Current charges for 31 Days	
	Gas SC12 Aggr Balanced Heat	
	Basic service charge (first 3 therms)	\$ 14.66
	Next 47 therms @ 38.2230 cents	\$ 17.96
	Next 10 therms @ 7.3000 cents	\$.73
	Storage utilization charge 0.3 @ 49.4930	\$.15
	Standby charge 0.8 @ 6.9450	\$.06
	Adjustments for changes from normal weather	\$.23
	Gross Receipts Tax (4.16667%)	\$ 1.43

What if I have questions on my new utility bill?

Call us. We understand that utility bills are often difficult to understand. In fact, as an extra Main-Care service, we'll be pleased to audit your utility bill if you wish. If we spot any discrepancies, we'll advise you.

Will I need to sign a contract?

Yes, for your protection, you will need to sign a contract that has been reviewed and approved by the New York State Public Service Commission. The "gas industry" has learned from phone deregulation and has taken major steps to avoid any slamming, cramming, or other unfair business practices. Our contract will clearly spell out total costs. The contract will also spell out any adjustments for more or less gas usage than the annual budget amount. No mystery. No surprises. You can confirm that the PSC has reviewed and approved our contract by calling 1-800-ASK-PSC1. You will also need to sign a utility form that confirms to the utility that you have authorized Main-Care to provide gas for your home.

If I decide to buy gas from Main-Care how long does it take to switch?

The utility controls the "switch date" (we don't) as to when we begin to provide gas for your home. The utility will send you a letter confirming that you have approved Main-Care as a supplier of gas and specify the start date of your new gas rates. On average, our experience over the last few years has shown us that you should allow 45 to 60 days for the utility to process all the "paper work".

Other questions you may have...

We have provided you with a copy of information published by the New York State Department of Public Service called "Choices". It is green in color, so it is hard to miss it. That should cover just about anything you might like to know. If it does not, just call and we'll do our very best to help. Our phone number is 866-722-2273.

Thanks for your interest and we hope to hear from you soon.